## PEAPACK-GLADSTONE FINANCIAL CORPORATION

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		CPP Disbursement Date 01/09/2009		RSSD (Holding Company) 2651590	
Selected balance and off-balance sheet items	<b>2011</b> \$ millior	ns	<b>20</b> 1 \$ mill		%chg from prev
Assets		\$1,600	· · ·	\$1,667	4.2%
Loans		\$1,041		\$1,153	10.7%
Construction & development		\$24		\$13	-48.7%
Closed-end 1-4 family residential		\$525		\$547	4.2%
Home equity		\$50		\$50	-1.5%
Credit card Credit card		\$0		\$0	
Other consumer		\$2		\$2	6.4%
Commercial & Industrial		\$30		\$26	-12.6%
Commercial real estate		\$295		\$340	15.3%
Unused commitments		\$104		\$112	7.7%
Securitization outstanding principal		\$0		\$0	
Mortgage-backed securities (GSE and private issue)		\$304		\$221	-27.2%
Asset-backed securities		\$0		\$0	
Other securities .		\$115		\$83	
Cash & balances due		\$43		\$119	177.3%
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Residential mortgage originations		642		ć22	86.5%
Closed-end mortgage originated for sale (quarter)		\$12		\$22	
Open-end HELOC originated for sale (quarter)		\$0 \$9		\$0 \$13	
Closed-end mortgage originations sold (quarter)  Open-end HELOC originations sold (quarter)		\$9		\$13	
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Liabilities		\$1,479		\$1,547	4.5%
Deposits		\$1,445		\$1,517	
Total other borrowings		\$27		\$21	
FHLB advances		\$18		\$12	-30.9%
Equity					
Equity capital at quarter end		\$120		\$120	
Stock sales and transactions with parent holding company (cumulative through calendar year)		\$1		\$1	0.0% NA
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Performance Ratios					I
Tier 1 leverage ratio		7.6%		7.2%	
Tier 1 risk based capital ratio		12.3%		11.7%	
Total risk based capital ratio		13.5% 8.5%		12.9%	
Return on equity <sup>1</sup> Return on assets <sup>1</sup>		8.5% 0.6%		3.7% 0.3%	
Net interest margin <sup>1</sup>		3.4%		3.4%	
Coverage ratio {(ALLL+Alloc transfer risk)/Noncurrent loans)}		68.8%		108.5%	
Loss provision to net charge-offs (qtr)		73.8%		79.6%	
Net charge-offs to average loans and leases <sup>1</sup>		0.9%		2.0%	
<sup>1</sup> Quarterly, annualized.	l l	0.0.5			<u> </u>
		Noncurrent Loans		Gross Charge-Offs	
Asset Quality (% of Total Loan Type)	2011	2012	2011	2012	
Construction & development	0.0%	0.0%	0.1%	0.0%	
Closed-end 1-4 family residential	1.6%	1.3%	0.0%	0.1%	
Home equity	1.0%	0.2%	0.1%	0.0%	
Credit card	0.0%	0.0%	0.0%	0.0%	-
Other consumer  Commercial & Industrial	0.0%	0.0%	0.1%	0.0%	-
Commercial & industrial  Commercial real estate	3.3%	1.3%	0.4%	1.5%	-
Total loans	1.8%	1.0%	0.7%	0.5%	